



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #112025
Entitled**

Fleet Leasing and Vehicle Management Services

The following advertisement was placed October 2, 2025 in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, October 3, 2025 in Oregon’s *Daily Journal of Commerce*, South Carolina’s *The State*, the *Deseret News*, October 5, 2025 in *The Salt Lake Tribune* and October 3 and October 5, 2025 in *The Oklahoman* and in *USA Today*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Leasing and Vehicle Management Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than November 20, 2025 at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

1857519 Ontario, Inc.	GSA Contract Services
2386246 Ontario, Inc. dba Thomas Nutrient Solutions	Harty Enterprises, Inc.
Acme Auto Leasing, LLC	Heber Springs CHY, LLC
Adams and Reese	Hertz Canada
Advantage Leasing Associates, LLC	Inspiration Mobility Group, LLC
Airpro, Inc.	Jim Pattison Industries, Ltd. DbA Shaker Auto Lease, Inc.
Allegiant Partners Incorporated dba AP Equipment Financing	Johns Storage
Allstate Leasing, LLC	Jordan Ford
Alta Electric Vehicles, LLC. dba Alta eMobility	Kline Van & Specialty Rental, LLC
Angels Elite Express	Kunes Auto Group

Automax Rent-A-Car, Inc. dba Busmax Rent-A-Bus	Leif Johnson Ford
Automotive Rentals, Inc. (t/a Holman) dba Holman Enterprises	Merchants Automotive Group, LLC. dba Merchants Fleet
Barksdale Automotive Holdings	Metropolitan Transportation Network, Incorporated
Behnke Enterprises, Inc.	Mike Albert Leasing, Inc.
Bidr Technologies, Inc.	Mod Truck, LLC
Boggus Tipton Motors, LLC	Mullinax Ford of Central Florida, Inc.
Bollinger Motors	Murdock Ford
Boson Motors	Nam Technologies, Inc.
Broadway Ford Truck Sales, Inc.	National Graphic Solutions, Inc. (2016)
Bruckner's Truck and Equipment	Ngyn Solutions, Inc.
Capital Technology Alliance	Orange EV, LLC
CCA Financial	Paccar Financial Corp.
City Rent A Truck	Parks Fleet Leasing
Clean Bus Solutions	PNI Holdco, LLC
Commercial Vehicle Leasing, LP dba D&M Leasing	PNW Equipment 253, LLC
Curbo, Inc. O/A Roam dba Roam Auto Sales & Leasing	Premiere Solutions, LLC
Current Fleet, LLC dba Current Assets, LLC.	Prime Vendor, Inc.
Current Trucking, LLC	PWXPress
Deltek	Revolv Global, Inc.
Denago EV Corp	Rod Baker Ford Sales, Inc.
Direx Solutions US, Inc.	RTA
District Fleet, LLC dba District Fleet e-Mobility	Rush Enterprises
Doering Leasing, Co. dba Doering Fleet Management	Sandie Test Company
E-SUV, LLC	SARMENTS SUPPORT SOLUTIONS, LLC
East Coast Trucks and Trailer, Inc.	Sewell Fleet Management dba The Sewell Family of Companies, Inc.
Eco Fleet Innovations	Shift Technologies Canada, Inc.
Element Fleet Corporation dba Element Fleet Management	Southgate Lease Services
EnterBridge, LLC	Stellar Industries, Inc.
Enterprise Fleet Management, Inc.	Summit Acceptance Limited Partnership
Enterprise Mobility	TCR Americas, LLC
Fenton Mobility Products, Inc.	The Bancorp Bank, N. A.
Fleet Electrification by Leke Services	The Driving Force, Inc.
Ford	Unified Fleet Services
Fortified Industries, Ltd.	Wasatch Clean Energy
Foss National Leasing	Weco, Inc.
Future Ford, Inc.	Xnergy Solutions
General Motors Financial Company, Inc.	Xos Fleet, Inc. dba Xos Trucks
Global Lease Group, Inc.	Zenobē Americas EV Charging, LLC.
GN Johnston Equipment	Zo Motors USA, LLC.
Grounded RVs, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on November 20, 2025, 4:30 p.m., Central Time. Proposals were received from the following:

Acme Auto Leasing, LLC
Allegiant Partners Incorporated dba AP Equipment Financing
Alta Electric Vehicles, LLC. dba Alta eMobility
Automax Rent-A-Car, Inc. dba Busmax Rent-A-Bus
Automotive Rentals, Inc. (t/a Holman) dba Holman Enterprises
Bidr Technologies, Inc.
Boggus Tipton Motors, LLC
Commercial Vehicle Leasing, LP dba D&M Leasing
Curbo, Inc. O/A Roam dba Roam Auto Sales & Leasing
Current Fleet, LLC dba Current Assets, LLC.
District Fleet, LLC dba District Fleet e-Mobility
Doering Leasing, Co. dba Doering Fleet Management
Element Fleet Corporation dba Element Fleet Management
Enterprise Fleet Management, Inc.
Fortified Industries, Ltd.
Foss National Leasing
Global Lease Group, Inc.
Grounded RVs, Inc.
Jim Pattison Industries, Ltd. Db a Shaker Auto Lease, Inc.
Merchants Automotive Group, LLC. dba Merchants Fleet
Mike Albert Leasing, Inc.
Paccar Financial Corp.
Premiere Solutions, LLC
Revolv Global, Inc.
Sewell Fleet Management dba The Sewell Family of Companies, Inc.
Shift Technologies Canada, Inc.
Southgate Lease Services
Unified Fleet Services
Xos Fleet, Inc. dba Xos Trucks

Proposals were reviewed by the Proposal Evaluation Committee:

Julie Riebe, NIGP-CPP, Senior Procurement Analyst
Scott Dobreiner, CPPO, NIGP-CPP, Procurement Analyst II
Mari Vielma, NIGP-CPP, Procurement Analyst II
Neva Crawford, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and/or services offered in the proposal response from Fortified Industries, Ltd. falls outside of the

Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Commercial Vehicle Leasing, LP, operating as D&M Leasing, serves as a comprehensive fleet management provider established to offer leasing and fleet solutions for government fleets. With a portfolio exceeding 60,000 vehicles under lease, D&M delivers a range of leasing options to participating entities across the United States and Canada. The company provides a robust training program, customized to the specific requirements of each entity. Additionally, its pricing model ensures competitive rates and exclusive discounts for Sourcewell Members on a variety of services.

Curbo, Inc, operating as Roam Auto Sales & Leasing, is a Canadian company specializing in fleet management and vehicle leasing for all types of road vehicles. Their sales and service force are supported by a network of third-party partners and original equipment manufacturers across the United States and Canada. They provide competitive pricing discounts, a variety of leasing and financing options, favorable acquisition terms, and incentives.

Doering Leasing, Co. provides a full suite of fleet acquisition, financing, management, and lifecycle services. Their sales associates can offer solutions to public agencies across the United States while their dealer network can handle Canadian entities. Their solutions include new and used vehicles and equipment across all makes, models, and classes along with fleet management programs. Doering Leasing, Co. offers a strong discount off MSRP prices for Sourcewell participating entities.

Element Fleet Management offers vehicle financing combined with integrated fleet management services. Their sales and service networks are available to Sourcewell participating entities in the United States and Canada. Element's client portal, Xcelerate, leverages technology to provide actionable data to assist users in the management of their fleet. They are offering competitive pricing terms and discounts for Sourcewell participating entities.

Enterprise Fleet Management, an affiliate of Enterprise Mobility, delivers comprehensive and tailored fleet management solutions for businesses, government agencies, and organizations. The company provides a wide selection of vehicles—including most makes and models of cars, light- and medium-duty trucks, and service vehicles—throughout the United States and Canada, supported by local account managers at over 60 locations. Services include fleet acquisition and leasing, used vehicle options, fleet planning/reporting and maintenance programs. Enterprise Fleet Management offers attractive discounts from standard pricing.

Merchants Automotive Group, LLC, operating as Merchants Fleet, offers a broad range of vehicle leasing and fleet management services. The company provides advanced technologies, including TotalConnect, FleetShare, and TotalView. They maintain an extensive dealer network across the United States and Canada. Their pricing provides substantial discounts from MSRP, flexible leasing options, and reasonable acquisition terms for Sourcewell participating entities.

For these reasons, the following awards of Sourcewell Master Agreement #112025 are recommended:

Commercial Vehicle Leasing, LP dba D&M Leasing	#112025-CVL
Curbo, Inc. O/A Roam dba Roam Auto Sales & Leasing	#112025-ROA

Doering Leasing, Co. dba Doering Fleet Management
Element Fleet Corporation dba Element Fleet Management
Enterprise Fleet Management, Inc.
Merchants Automotive Group, LLC. dba Merchants Fleet

#112025-DOE
#112025-ELF
#112025-EFM
#112025-MAG

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Julie Riebe

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Julie Riebe, NIGP-CPP, Senior Procurement Analyst

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Mari Vielma

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Neva Crawford

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Neva Crawford, Procurement Analyst I

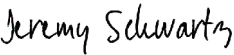
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #112025 Fleet Leasing and Vehicle Management Services**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **May 19, 2026**.

Signed by:

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer